

Corporate Presentation



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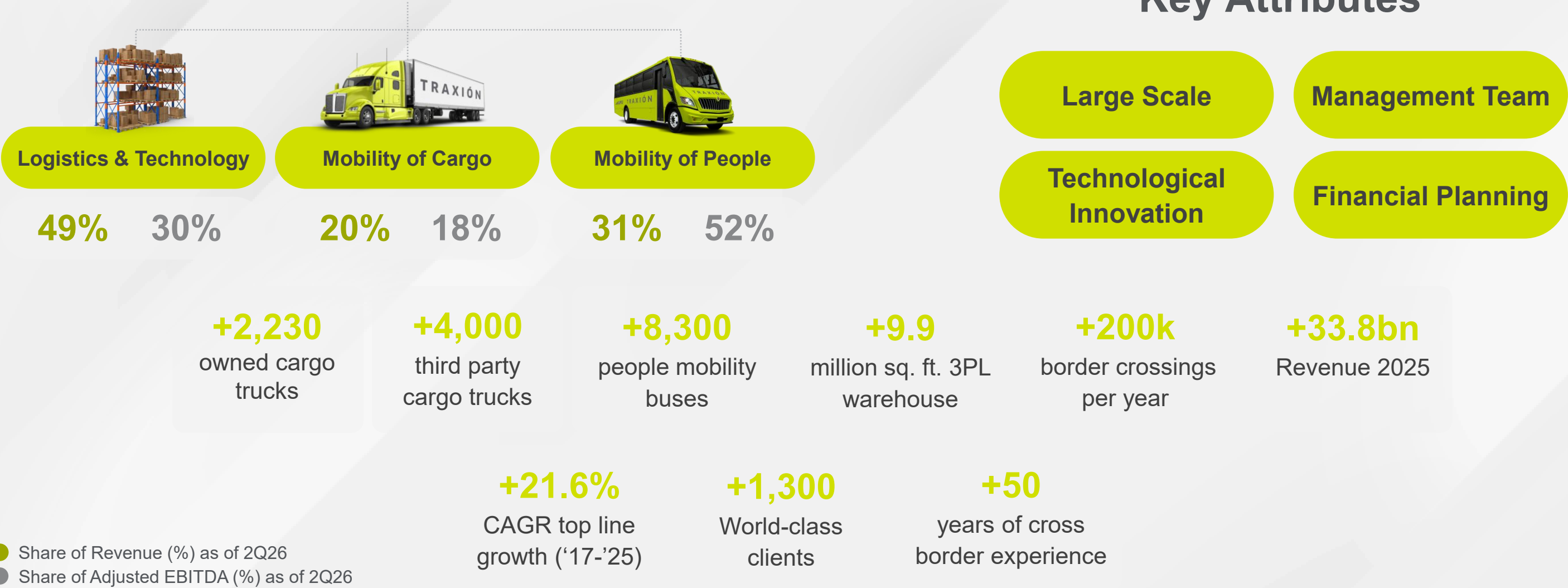
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TRAXION at-a-Glance: The leading one-stop solution for logistics and mobility in Mexico

TRAXION
LIFE IN MOTION

Key Attributes



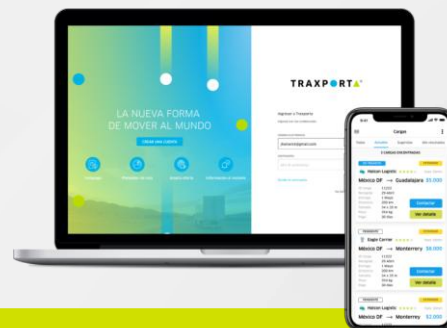
Tech-enabled, fast-growing and integrated logistics ecosystem offering end-to-end solutions across the supply chain supported by differentiating technology



Logistics & Technology



Contract Logistics



Digital Broker

TRAXION
LOGISTICS

4PL Supply Chain
Management

3PL +9.9
million sq ft

Intermodal

Last Mile
Solutions B2B

TRAXPORT
by TRAXION

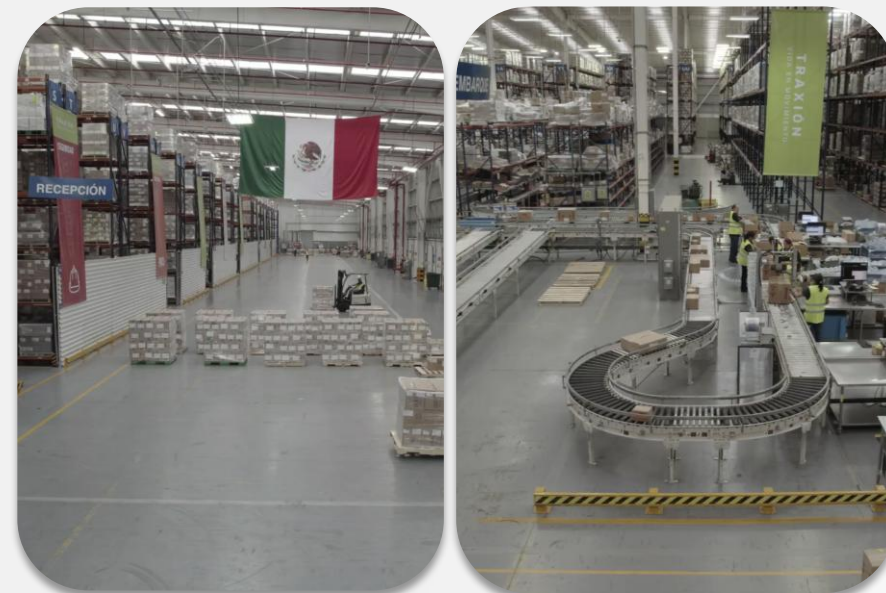
Domestic

Cross-Border

U.S. Destinations

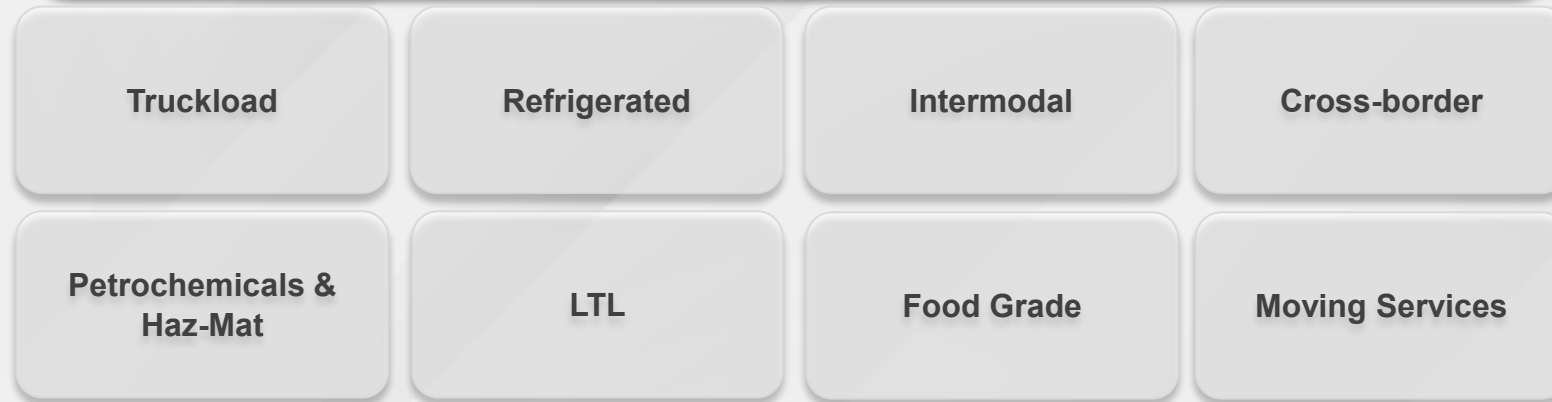
Unique Proprietary
Technology

Unique asset-light business platform



Mobility of Cargo

One of the most complete specialized service portfolio in the industry...



...with superior execution capabilities and technology



One of the largest fleets in Mexico

+2,230

owned trucks + third-party fleets operated through

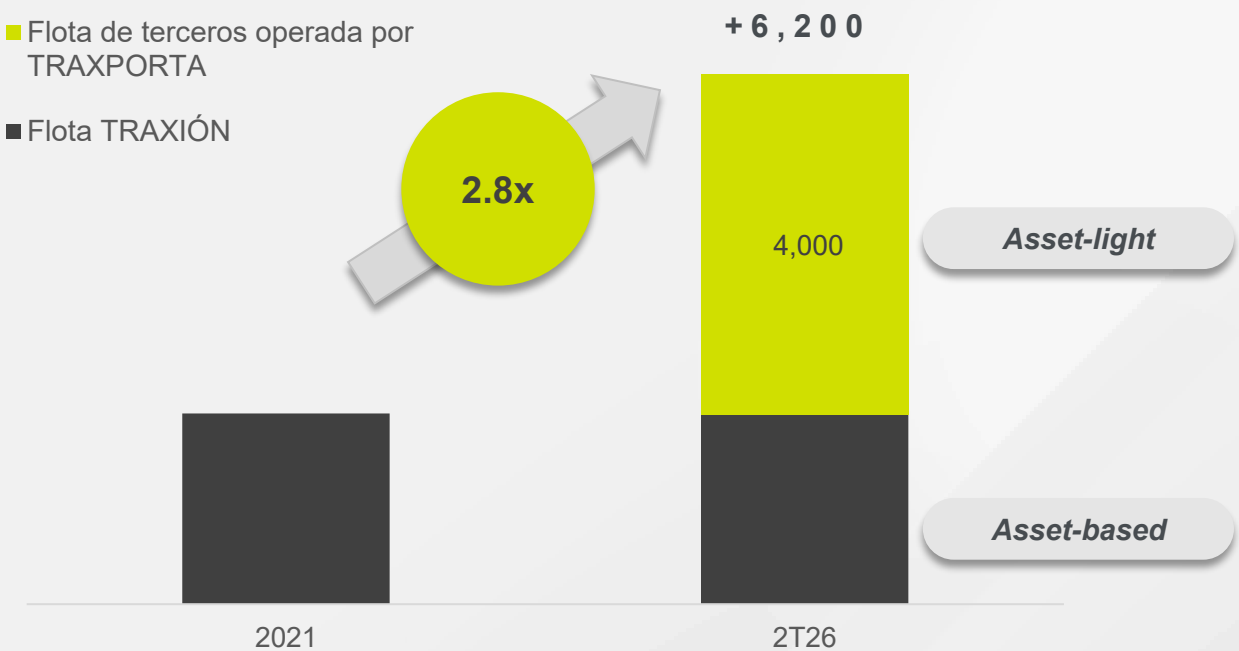
TRAXPORT▲
by TRAXION



Cargo capacity by fleet

■ Flota de terceros operada por TRAXPORTA

■ Flota TRAXIÓN



Mobility of People

Efficient mobility solutions for large companies

People transportation services to and from industrial parks, manufacturing hubs, corporates, and resorts

The largest fleets in Mexico:
+8,300 units

+1.5 million people carried daily
(+40,000 trips)

+27 years
of experience in the segment

Competitive Advantages

- Long-term contracts, sticky revenue model, low risk
- Large scale, difficult-to-replicate operating platform
- High margins
- Predictable cost and expense structure
- Unique technological features
- Double-digit growth

Absolute leadership in People mobility with the broadest footprint

Key technological features

Unique control platform

24/7 real-time operation monitor

Automated billing dispersion

Advanced telemetric programs

Logistics optimization algorithms

LIPU-Go—user friendly app

Tailor-made controls

Artificial intelligence utilization

Route charting software

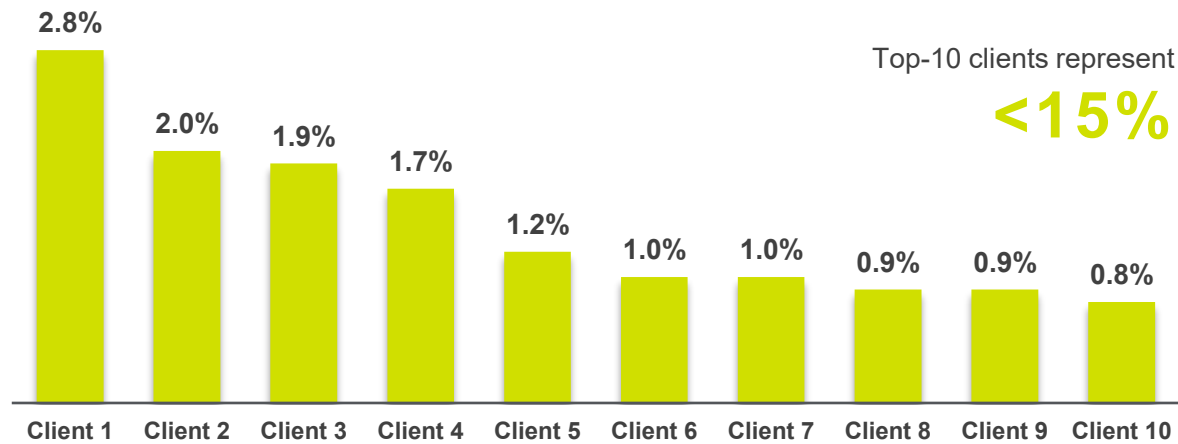
Basic unit economics

- Unit cost: 100K USD
- Unit revenue/year: 100K USD
- EBITDA Margin: ~27%
- Useful lifespan: >15 years
- Residual value: ~25%



Diversified, broad client base with balanced exposure to the fastest-growing industry sectors that provides resiliency in different economic cycles

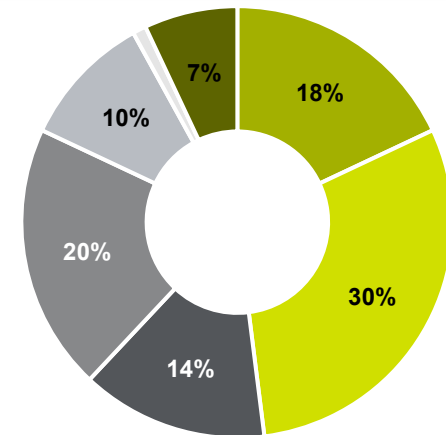
Client Concentration



Largest client: <3% of total revenue

Diversified Market Exposure

- Pharma, Tourism and Corporate
- Retail
- Automotive
- Industrial
- E-commerce
- Education
- Electronics



Revenue is diversified across seven major industries

Constantly analyzing our customers' profitability to allocate resources to most profitable relationships

+25 years

average relationships with our largest clients

3-4 years

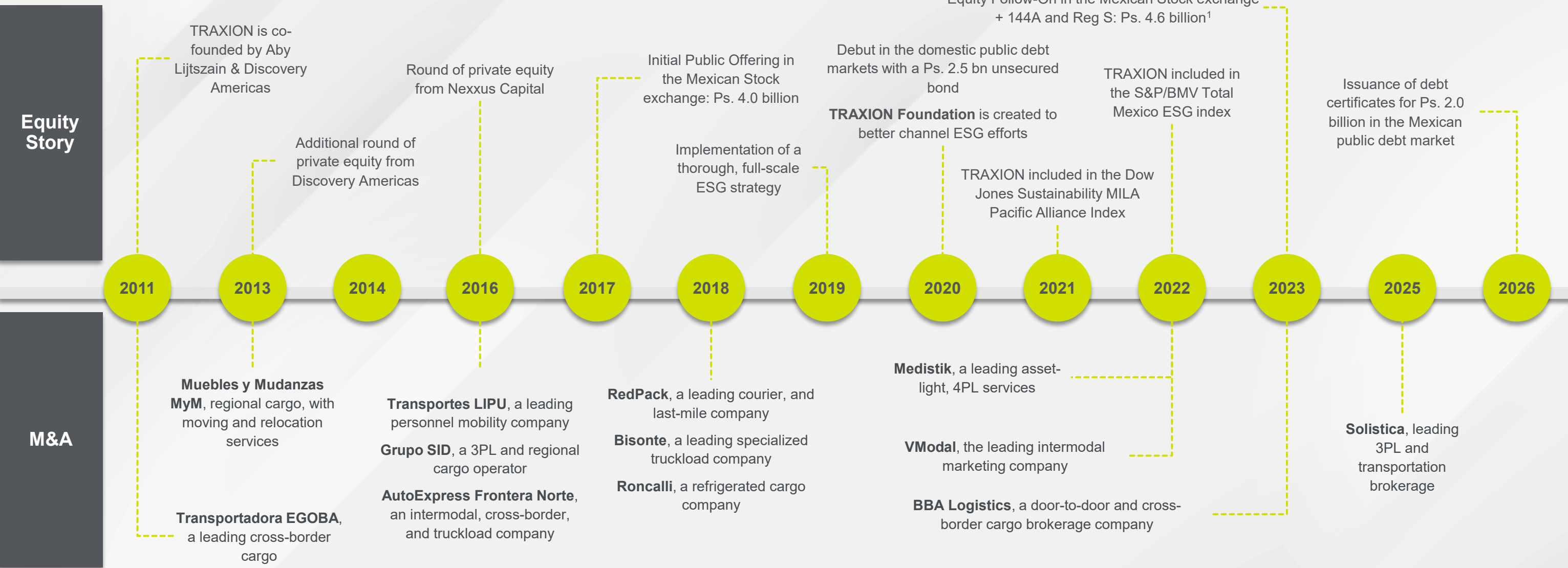
average life of contracts

95%

of renewal rates



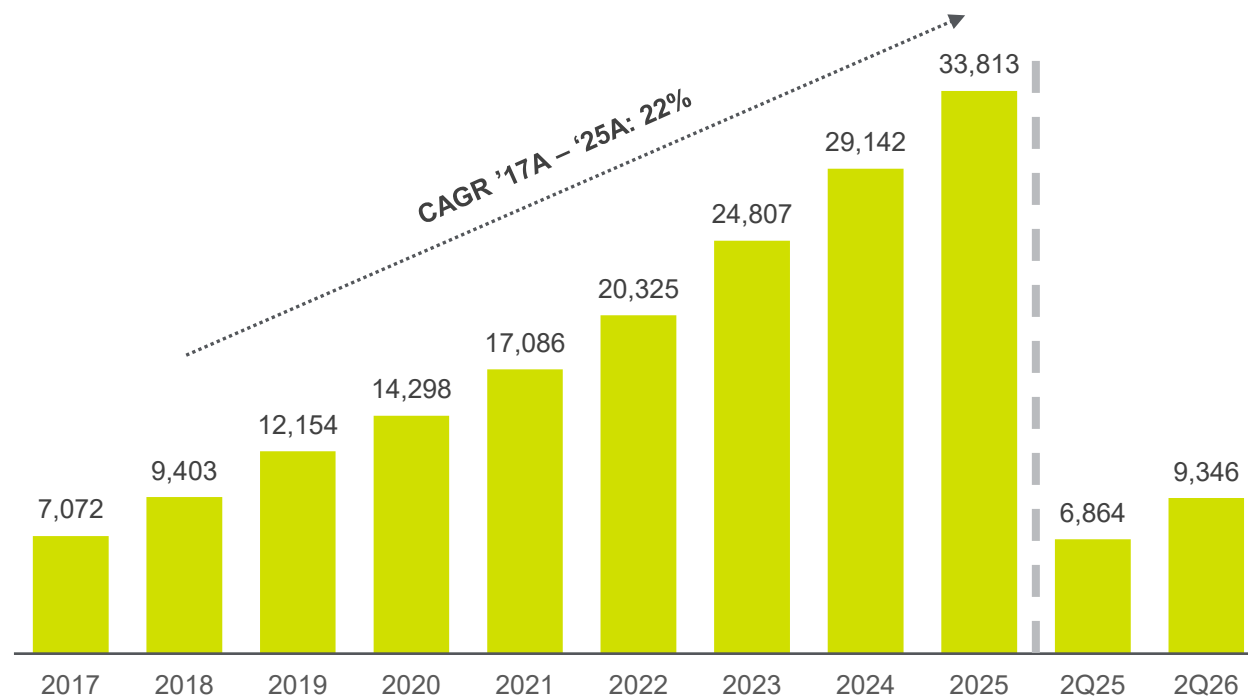
Proven track record of inorganic growth and compelling equity story



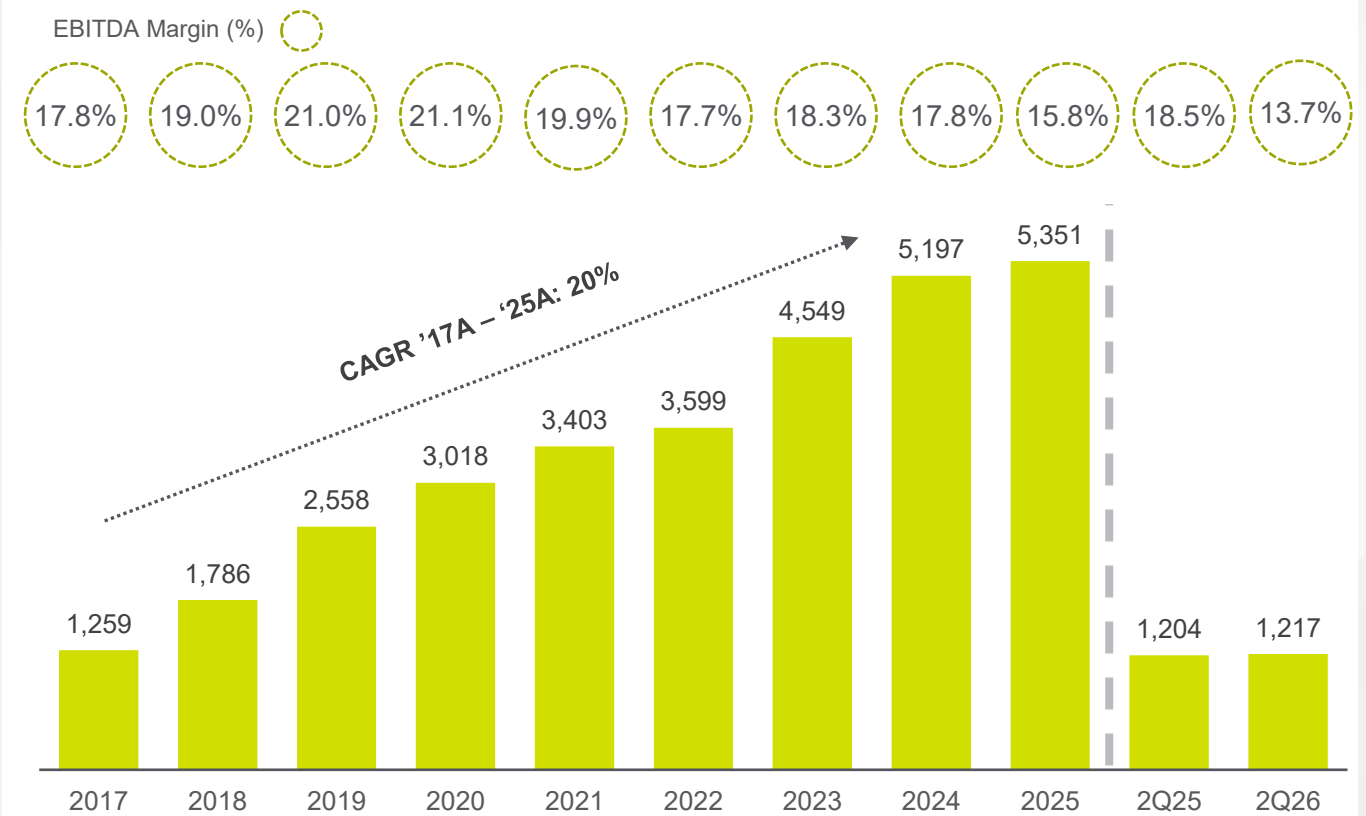
¹ Global offering considers both primary and secondary components

Consolidated Financial Performance

Total Revenue



EBITDA



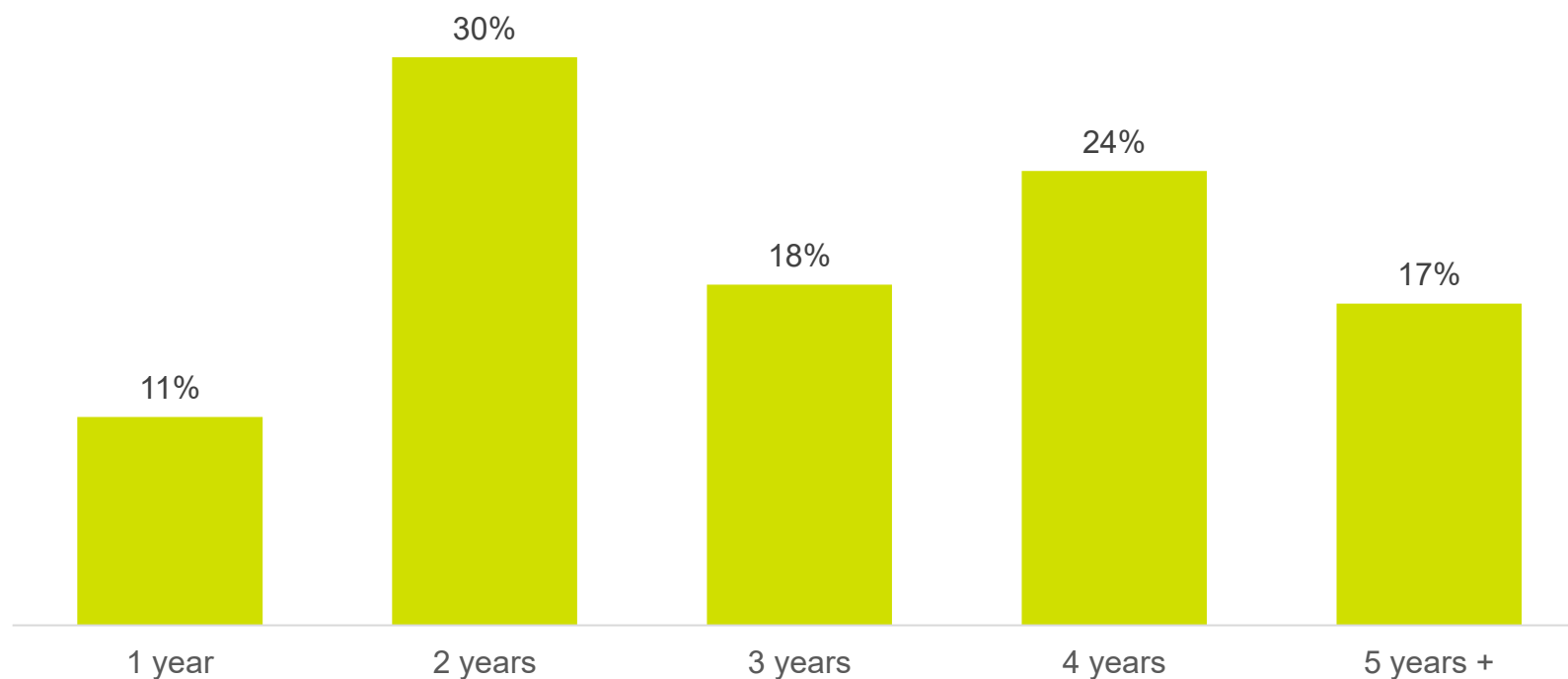
Debt Profile Overview

Debt Maturity Profile

~90% of debt is long-term
in nature

100% denominated in
MXN

Leverage limit
2.5x Net debt / EBITDA



Debt Maturity Profile

FitchRatings

A+ (mex)

PCR | VERUM
PACIFIC CREDIT RATING

AA/M



HR AA

Interest Rate



Entrepreneurial, experienced and innovative management team with a strong commitment to efficiency and profitability

Bernardo Lijszain

Chairman Of The Board

50+ years of experience

Aby Lijszain

Executive President

25+ years of experience

Rodolfo Mercado

CEO

25+ years of experience

Wolf Silverstein

CFO

18+ years of experience

Antonio Tejedo

VP of Investor Relations

24+ years of experience

Patricio Pasquel

VP of Commercial

26+ years of experience

Adolfo Salame

General Counsel

18+ years of experience

Strong Corporate Governance

**Board of
directors**

Majority of independent
board members

**Audit
Committee**

**Corporate Practices &
Sustainability
Committee**

**Nominations &
Compensation
Committee**

**Executive
Committee**

Robust ESG strategy with solid reporting and transparency guidelines in place

- Corporate governance
- Experience, vision, strategy
- Ethics and transparency
- Risk management
- Energy efficiency
- Transition to clean technologies
- Circular economy models
- Comprehensive waste management



- Quality jobs
- Talent development
- Diversity and inclusion
- Communities
- Long-term value
- Innovation and technology
- Process-based operational excellence
- Excellence in our supply chain
- Financial discipline

Reporting Frameworks And Standards



Ratings And Transparency



Corporate Sustainability Assessment; Score: 55
Within the top-10 percentile best assessed companies worldwide



MILA Pacific
Alliance Index



S&P/BMV Total
Mexico ESG



Ratings¹:
• North America: **AVERAGE**
• Global: **ABOVE MEDIA AVG.**



Silver Medal 2022

TRAXION

LIFE IN MOTION